

Bravo! Client Testimonials

"We have been working with Bravo for many years and couldn't be happier. We are a vendor at Bravo Live every fall and it is hands down our favorite show. It is often the only opportunity we have to meet some of our corporate clients face to face, and we always have a fantastic time. I'm also very happy with the Wedding Affair trade shows. The brides we meet at these shows are the perfect match for our company and are serious about their planning. We receive numerous leads directly from the Bravo guides and website and recently have been given the opportunity to promote other aspects of our business via the Bravo Blog. The best part about our relationship with Bravo is the fine ladies we work with. They always have our best interest in mind, and are always giving us ideas on how to further promote our business. "

– Susan Truax, Director of Sales, McMenamins

"While the effectiveness of the Bravo! guides and websites are always analyzed, I am happy to tell you that as always, through the years, your company always passes. In fact, I think we may want to increase our exposure & expenditure with Bravo!. Another realization is that in the 20 years that the Bravo! Guides have been published in the Portland area, it has become the resource for all things event."

– Peter Barnett, Premiere Catering

"Thank you so much for your support during the Portland show. As a first time exhibitor I was impressed with how the Bravo crew worked their collective magic. From the moment I stepped into the Convention Center I felt like I was a part of the family. I made some great contacts, have fielded a couple of leads already, and am looking forward to a prosperous year. The show was well organized, well attended, and from my humble perspective, a huge success."

– Indian Creek Golf Course, Bravo! Live 2005

"I just have to say that working with Bravo has been amazing. All of the girls there are so incredibly sweet and helpful ... and have become true friends! It's not like working with a company; it's like working with a group of girlfriends who truly want nothing more than to see your business succeed."

And Mary Lou, the owner, has more passion and zeal for what she does than most other business owners combined. She is an inspiration to dream big!

I LOVE referring my peers to Bravo, and will continue to do so for many years to come!"

- Becky Eckdahl Timmons, No Ordinary Affair, 2010

"Your team helped me produce the ad page in the Bravo guild that reflect EXACTLY who we are. Bravo remains the bench mark of quality. Period. The shows, while a lot of work , are excellent. Being in them is a privilege. I knew I had arrived when our team won best room at one of your shows. Bravo is not advertising. Bravo essential asset in Black Swans strong growth. Thank you."

- Gabrielle Dowding, Black Swan, 3/22/11

"Meriwether's Restaurant & Skyline Farm is in! We would like to be billed the same as last year. We really appreciate your publication and receive many leads from it."

- Renee Orlando, Meriwether's Restaurant & Skyline Farm, April 2011

"Thank you for making Bravo such a success. It plays a vital part in the success of so many of your advertisers."

- Rev. Robert Griffen, A Perfect Ceremony, April 2011

"Thanks Bravo! Annie and Kris came to us as a referral from the Bravo Wedding Guide. As you might imagine from the image we had a great day. Nothing like relaxing in the hot tub after a long day on the slopes, . . skiing or otherwise!"

- Aaronstadt Studios Photography, May 2011 (Posted on our Facebook Wall)

Woohoo! Inquiry from you all at Bravo. Thanks Kate!

Susan Truax

Director of Sales

McMenamins

mcmenamins.com

"Thank you all for the fabulous event yesterday! I think this has to be the all time largest turnout of Guests, and Vendors! Everything looked terrific, I hope you all were pleased with the results as well. You gals rock!!"

-Cherie Ronning, Uncommon Invites, November 2009

"I am so excited! I never win anything!! I just called Kim and left a message. I will try again tomorrow and I will email her as well. I'd love to send you photos after the wedding. This is so great!! Your site is great by the way. It has been very helpful for planning my wedding!"

-Erin Knight, May 2009

"Thank you so much- Bravo wedding show was so amazing it was way better than I expected and I have already booked 12 brides. Thank you."

-Nickol Hayden-Cady, Enlightened Patisserie, LLC, January 2010

"I have met with several venues and have heard some great reviews about you all at Bravo. You certainly have created a positive impact on the Oregon Wedding Community."

-Dayna Schroeder, Dayna Schroeder Photography, February 2010

"Given us good exposure, no direct clients from trade show, but lots of "I saw you at Bravo! last year."

-Patrick Harvey, Really Big Video Inc., April 2011

"I recently had the pleasure of meeting with a new client who came to me from the Bravo Trade Show. But not the 2009 show, she had saved my information from 2008.

The interesting thing is that she did not have a business card, she came at the end of the show when people were already breaking down their booths, and would not tell me who her clients were. But, I spent 15 minutes or so talking with her about my business, showed her samples and gave her my card. Last week she hired us to produce 1200 high end invitations for her client, after signing a confidentially agreement.

This proved a few things to me::

NEVER break down your booth early

Talk to everyone who comes to your booth

Don't make assumptions - No business card, no company name, no client names.

Be yourself, sell yourself and your product honestly - you never know when the person you talk to can be your next client.

Happy as always to be a Bravo client!"

Cherie Ronning, Owner
Uncommon Invites
(Email) April 2010

"Customer service, design, brand identity, trade show organization, small business support and education."

-Scott & Amanda Shama, Ambient Sky, March 2011

"For the first 2-3 years Bravo was where 90% of my business came from!"

-Susie, Wooden Shoe Gardens, March 2011

"The Bravo Wedding Guide has been an important mainstay. The web site has served many. I am always happy when the bride and groom let me know they saw me in Bravo."

-Anonymous, March 2011

"Friendly staff."

-Amy Nuttman, Blush Bridal, March 2011

"Bravo has always kept us informed of what new things they have that will help us market ourselves. Hired good people."

-Anonymous, March 2011

"Bravo promotes the Wedding Affairs and offer great advertising at a reasonable price."

-Anonymous, March 2011

"I love advertising in the Bravo! Guide!"

-Amber Morrison, World Forestry Center, March 2011

"You create a great publication!"

-Roger Moore, Moore Creative Weddings, March 2011

"Denise, Jenn and Jodie are rockstars- they are always on the ball and quick to get back to me about questions,"

- Jennifer Fox, Jennifer Fox Perfect Planning, March 2011

"Communication is fabulous. Always"

-Via Hersholt, Urban Studio / Pearl Catering, March 2011

"Communicated, followed up, involvement & support of Wine Country Wedding Professional group."

-Irmingard Ute Brown, The Mansion at Bayou Golf Course, March 2011

"AMAZING staff-- really wonderful to communicate with, always helpful, encouraging, competent...5 stars for everyone. I think the print guide is really beautiful!"

-Anonymous, March 2011

"Bravo Rocks! We love Bravo!"

-Steve DeAngelo, DeAngelo's Catering & Events, March 2011

"Great customer service. Denise and Jen ROCK."

-Anonymous March 2011

"Rapid response to Blog requests."

-Renee' Shaw, Ainsworth House & Gardens, March 2011

"Your customer service is the best in the industry! The tradeshow is amazing partly based on how you treat your exhibitors! The fairs that you started recently are an awesome benefit as well - please continue these benefits."

-Midge Dobbs, March 2011

"Creating a great show and product for the meeting and event industry in the

Northwest."

- Anonymous, March 2011

"Went above and beyond to include us in the book even on our extremely limited budget."

-Johanna Respini, March 2011

"They are so classy and top notch in EVERYTHING they do!!"

-Kellie Grill, Whirlwind Publishing (and Speaking Services), March 2011

"We are happy with everything from the Bravo team (love your people!) and guide."

-The Radical Revolution (formerly known as The Breakfast Club), March 2011

"Personal, local service. Great team!"

-Eric Koegler, March 2011

"There are staff members who are solid alumni that really go the extra mile to make you feel like you are important. The other compliment I can pay is that I feel Bravo is still known as the go to resource guide by brides which is key."

-David A. Barss, Photographer, March 2011

My ads look great, pictures are clear and look so good, customer service has been exemplary."

-Lynn Weygandt, Windrose Conference and Meeting Center, March 2011

"A majority of my business comes through Bravo."

-Robert Griffen - A Perfect Ceremony, March 2011

"Love the shows and all the efforts everyone puts in. Thanks to everyone."

-D Boyes, Wild Currant, March 2011

"My communication with Bravo is always top notch!"

-Nora Sheils, Bridal Bliss, March 2011

"The entire staff at Bravo is brilliant. Love each and everyone! Excellent shows. Superior communication. Brought huge credibility to a guide book that is truly the "bible" of wedding vendors in the area. Your on-line presence is constantly improving and exceeds our expectations. Bravo!!!"

-Jos Smith, JOS photographers , March 2011

"Love the people at Bravo! Everyone I've talked with is amazing and so helpful!" - Anonymous, March 2011

"You have great SEO on your website. I liked your Wedding affair that we just attended. Your guides look nice."

-March 2011, Judy Van Valkenberg, Oregon Wedding Showcase

"Love all of you guys at Bravo. The registration thing is pretty cool lol!"

-Patrick Lamb, March 2011

"Hired great people, and has a passion for the events industry."

-Mark Lopez, March 2011

"The guide is beautifully done and looks professional."

-Dani Rosendahl, On Deck Sports Bar, March 2011

"MaryLou has done an amazing job with her staff. It shows in the level of customer service I receive. It is because of this I do not hesitate to recommend Bravo over PBGM or OR bride to advertise with. I hope the staff remains in place as long as I am in business!"

-Andrea Hoyt, August Veils, March 2011

"Wedding guide is great, shows are very well organized, great staff!!"

-Tricia Maxson, FivePine Lodge & Conference Center, March 2011

"Bravo! staff have been friendly and useful, especially in dealing with a breakdown which involved a typo of our email address in a print edition of one of your books."

-MJ Petroni, Owner Fliptography, March 2011

"Thank you all for another fabulous Bravo Wedding Affair - it has to have been the biggest turn out ever! Great Brides, great set-ups, lots of new Vendors! Linda and I were thrilled at the responses to our tables for the Art of the Table! We were exhausted doing it! We should have had more help - our own darn fault, as we only think we are Superwomen - but IT WAS WORTH IT! it was terrific to see the business cards being picked up for Linda's rentals and I do believe it all pays off in the long run. Take a break - you all deserve it."

-Cherie Ronning, Uncommon Invites, February 2009

"I just wanted to say thank you for the tickets. This was by far the best show I have been to! You guys did a really good job putting it all together :) Again, thank you for the tickets!!"

-Julia Thomas, February 2009

"Mary Lou it seems like you have just become more angelic over the years! Your kindness and the kindness from EVERYONE at Bravo has been greatly needed and appreciated! This past year has been the roughest of my life.....but I made it, we made it and part of the reason was the kindness from you folks at Bravo!!!"

Geoff, The View Point Inn, December 2010

"10 Reasons Why We LOVE Bravo! And Why You Should Too!"

- 1. They have been around FOREVER and I can even remember my Mom's friends, family, and co-workers raving about the Bravo Event Resource Guide when I was only 15 years old (I am now 28). I remember reading the event guides for fun when I was in middle school!*
- 2. The staff at Bravo truly cares about their customers, clients, and the community!*
- 3. They know more about the wedding and event industry than any other company in the area!*
- 4. The staff is honest, efficient, always willing to help, works well with small businesses and they are always so kind, did I already mention that?!*
- 5. The website is very informative and easy to maneuver, and also so much fun to browse, plan, get great ideas, and find all your vendors in one place! <http://www.bravowedding.com/>*
- 6. Bravo is one of the ONLY wedding shows I would trust in Oregon. Yes, there are other wedding shows, but they all have VERY mixed reviews. Only Bravo has consistent satisfied customers and brides who fall in love every time they go to a Bravo! Wedding Showcase. Check out this upcoming event for BRIDES! <http://>*

www.bravowedding.com/weddingaffair/show/november-2010-wedding-affair/
7. They work so hard to make their events OVER-THE-TOP! And then there are vendors like us, MEGA Music Entertainment that can make that OVER-THE-TOP dream wedding come true at an affordable price. We work with only the best vendors. If you want your wedding to look like the room at one of the shows then check out our most popular package the Cinderella Fantasy <http://www.megamusicent.com/packages-pricing/>

8. Other people and businesses have strived to be what Bravo already is, and they just DON'T compare!

9. We love a good blog and Bravo has that too! <http://bravowedding.com/blog/>

10. Last, but certainly not least we LOVE Bravo, and you should too is because this is the most important day of your life, and they realize that! You need someone on your side, and those people are your vendors, friends, and family. A vendor can unfortunately ruin your entire day if they are not experienced, and Bravo promotes only great local vendors. They are here to answer your questions or find an answer for that really difficult question you might have!

- Mega Music, November 2010 (published on their website)

"66% of my business can be tracked directly to Bravo. That means 66% of my 2011 revenue this year came from my visibility with Bravo. I hit my sales goal in the first quarter of the year, because of my placement in Bravo. A client came into the Wedding Lounge clutching her Bravo book. Two days later she was back to sign me for a 2013 wedding. This is not an antidote. My business model allows me to track EXACTLY where our sales come from. Bravo works."

-Gabrielle, Black Swan Events, June 2011